

# ALVIN L. STEINHART

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ANYWHERE, USA 00000-0000

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## *Selected Administrative/Managerial Experience:*

- 2005–**            **SELF-EMPLOYED**  
**Consultant**
- ◆ Use of accounting systems utilizing RealWorld.
- 1988–2005**    **MINI-PRO, INC. (originally MINI-PROBE) / Rutherford, New Jersey**  
**Owner**
- ◆ Provider of accounts-receivable services for a number of small companies, using RealWorld accounting software, modified to satisfy the needs of each individual client.
- 1974–1987**    **CRC INFORMATION SYSTEMS, INC. / New York, New York**  
**Founder**
- ◆ Founded company with software developed in England.
  - ◆ US rights to the software purchased in 1976; company was very profitable.
  - ◆ Continued client relationships established at Datatab.
- 1959–1971**    **DATATAB, INC. / New York, New York**  
**Co-Founder**
- ◆ Founded company with two others and \$1,000 in capital.
  - ◆ At departure, company had had an IPO and was doing in excess of \$6M in profitable revenue.
  - ◆ Clients included Allied Stores, CBS, NBC, Good Housekeeping, and many more.
- 1957–1959**    **CROSSLEY MARKETING RESEARCH / New York, New York**  
**Manager**
- ◆ Oversaw data processing department.
- Additional:**    **Veteran, US Army Combat Engineers**
- ◆ Honorable Discharge, with rank of S/Staff Sergeant.
- ADAPSO (data processing trade organization)**
- ◆ Member of the Board of Directors, 1965–1970

**References:**    **Alan Clements, President**

**Robert Polak**

**Gary Wilbur, President**